

THE DISPERSER

No. 83 Volume 104 October 2022
"Dispersing ideas among friends"



PROGRESS THROUGH COOPERATION

FPCA President Letter

Dear Current and Future FPCA Members,

It is with mixed emotions that I am writing this newsletter as it is my last as your President. It has been a tumultuous last three years. The Presidents' term, as well as all board officers, is normally two years but due to the Pandemic and no LBK meeting in 2020, the terms were extended by a year. I can honestly say it has been a pleasure serving as your President. You truly are a great group of members.

Well, the Longboat Key meeting is behind us and for those who missed it, you missed a great meeting and time of fellowship. We had 50+ members attending including several first-time attendees. This was the largest group we have had in years. Dinner attendees were 90+. As usual, we had excellent speakers including Lee Moffit, lobbyist, Katherine Berry, ACA and John Kwasneski, Munzing. Golf was an huge success and Dan Copeland did a superb job orchestrating this event. Thanks Dan.

The following were nominated and approved as the 2023/24 Board of Directors:

President – Allison Lyman
Vice President – Gabriela Blanco
Secretary – Mary Bogan
Treasurer – Laurie Barfield
Board Member – Jeffery Alexander
Board Member – Curtis Deininger
Board Member – Aaron Dhawan
Board Member – Raj Dhawan
Board Member – Jack McMahon
Board Member – Lief Wahlquist
Past President – Eddie Saxon

Again, I want to thank you for supporting FPCA. You are the Association. You will be receiving the 2023 registration/membership info soon. Please complete and return as soon as possible and promote to all of your business associates.

In closing, I want to thank each of you again for your support and the honor of serving as your president. PLEASE remember to pray for all of those affected by hurricane Ian, especially in SW Florida. This is a terrible blow to our state.

Regards and
Have a Blessed Day
Eddie Saxon
FPCA President

WWW.FPCA.CLUB

President.....Eddie Saxon
Vice Pres.....Allison Lyman
Secretary.....Mary Bogan
Treasurer.....Gabriela Blanco
Board Member..Jeffery Alexander
Board Member.... Laurie Barfield
Board Member...Curtis Deininger
Board Member.....Aaron Dhawan
Board Member..... Raj Dhawan
Board Member.....Jack McMahon
Board Member....Lief Wahlquist





Many of the people associated with the FPCA are high-level professionals in areas such as manufacturing, sales and other related roles related to coatings. Often opportunities arise within their organizations to become a mentor to people entering the industry. Below are some ideas on how to be an excellent mentor.

1. **What's in it for you?** Mentorship isn't a one-way relationship. Determine the type of relationship you're looking for and what you expect to learn from it.
2. **Set expectations together during your first meeting.** Every mentor-mentee relationship is different. Thoroughly review expectations and make sure you are willing to put forth the effort to accomplish mutual goals.
3. **Seek to understand before being understood.** To be a life-changing mentor, you have to listen carefully and learn everything about your mentee on a personal level.
4. **Create a high level of trust.** Vulnerability comes with mentorship. Create a safe space in which your mentee can share his or her ideas, fears and obstacles.
5. **Avoid giving advice based on your own history.** A problem presented by your mentee may be easily resolved based on your own experience. Be careful giving advice. Lead your mentee through a questioning and assessing feedback process.
6. **Treat your mentee as a clean slate.** Don't assume anything about your mentee. Don't believe you have all the answers. Allowing a mentee to arrive at their own conclusions is powerful. Your job is to lead them to the **right** conclusion.
7. **Explain how you arrived at your current position.** Sharing your own mistakes and successes is one of the best gifts a mentor can give. Not only is it helpful information for problem-solving purposes, but it also builds trust and strengthens the relationship.
8. **Celebrate when your mentee reaches a goal.** When you take the time to highlight and celebrate your mentee's successes and achievements, you build your mentee's confidence and keep them motivated.
9. **Seek out resources to help your mentee grow.** Recommend books and courses that can become resources for powerful ideas to help your mentee through his or her career.
10. **Be sure you have the bandwidth.** Mentorship is best when it's a mission instead of a task that's on your calendar to complete. Make sure you can dedicate the time that your mentee needs to grow and learn.
11. **What is the best result of being a mentor?** It will likely be as rewarding an experience for you as it will be for your mentees.

2022 Business Cards



All AMERICAN CONTAINERS, Inc.

Of Tampa

Tel: (813) 248-2023

Cell: (813) 373-1474

Fax: (813) 248-1059

4507 Eagle Falls Place
TAMPA, FL 33619

E-mail: LeifW@allamericancontainers.com
www.allamericancontainers.com

Leif Wahlquist
VICE PRESIDENT OF SALES



Jim Goodman

Technical Sales Representative
Azelis Americas CASE

jim.goodman@azelisamericas.com

3435 Hatwynn Rd
Charlotte, NC 28269
M 704 576 7764

CS 877 742 3546

CSR/Orders: case_orders@azelisamericas.com

visit azelis.com/americas/case

creating value,
growing together

Kim Cameron

Technical Marketing Manager
Azelis Americas CASE

kim.cameron@azelisamericas.com

225 Pictoria Drive, Suite 550
Cincinnati, OH 45246

D 863 272 3058

CS 800 543 1121

visit azelis.com/americas/case



creating value,
growing together



Julie Biggerstaff, Ph.D

Vice President Sales - Southeast
Azelis Americas CASE

julie.biggerstaff@azelisamericas.com

6085-C Duquesne Dr. SW
Atlanta, GA 30336

M 843 906 9809

CS 877 742 3546

CSR/Orders: case_orders@azelisamericas.com

visit azelis.com/americas/case

creating value,
growing together

Dan Copeland

Technical Sales Representative
Azelis Americas CASE

dan.copeland@azelisamericas.com

195 West Spring Lake Dr
Altamonte Springs, FL 32714

M 407 353 0729

CS 877 742 3546

CSR/Orders: case_orders@azelisamericas.com

visit azelis.com/americas/case



creating value,
growing together

BURGESS
PIGMENT COMPANY

Dickey Shurling

Regional Sales Manager

Burgess Pigment Company

Post Office Box 349

525 Beck Boulevard

Sandersville, Georgia 31082 USA

dickey.shurling@burgesspigment.com

Mobile: (478) 232-9779

(800) 841-8999

www.burgesspigment.com



ACA Urges One-year Compliance Date for Michigan's Proposed Amended VOC Rules

- October 31, 2022
- Government Affairs
- Contact: Rhett Cash
-

On Oct. 26, ACA submitted comments to the Michigan Department of Environment, Great Lakes, & Energy (MI EGLE) on the Sept. 26 [proposed rule package](#) related to volatile organic compound (VOC) emissions. The proposal includes amendments to Michigan's consumer products rule, as well the state's VOC rule for Architectural and Industrial Maintenance (AIM) coatings. For its Consumer Products rule, MI EGLE is proposing to incorporate the standards and requirements from the Ozone Transport Commission's (OTC) Phase IV Model Rule for Consumer Products (by reference).

While Michigan's proposal includes a compliance date of Jan. 1, 2023, ACA's comments urged the department to adopt a compliance date of one year from the date of adoption of a final rule for the various coatings rules included in the proposed rule package. ACA underscored that its members require sufficient lead time to adjust formulations and supply chain processes in order to ensure compliance with new VOC limits, labeling, and reporting requirements. The proposed Jan. 1, 2023 compliance date will not allow the coatings industry sufficient time to adjust production, labeling, and distribution networks to efficiently and effectively implement the new rule's requirements.

Background

Prior to the proposal, ACA and its Consumer Products Committee had urged via comments that MI EGLE to adopt amendments to its Consumer Products Rule consistent with that iteration of the OTC Model Rule. ACA has also advocated for similar adoption of the Phase IV Model Rule for Consumer Products in Ohio, New York, and New Jersey.

The proposed amendments to Michigan's VOC rule for AIM coatings would incorporate the standards and requirements from the OTC Phase II Model Rule for AIM (by reference). Prior to the proposal, ACA and its AIM Coatings Committee had urged MI EGLE to adopt provisions consistent with the OTC Phase II Model Rule for AIM, as it had across other states, including Ohio and New Jersey. Like the Consumer Products rule, the proposal includes a compliance date of Jan. 1, 2023.

ACA will remain engaged through the rulemaking process via its AIM VOC and Consumer Products Committees.



Mobile: 609.504.8363

SUZANNE LANGE

Account Manager
Dow Construction Chemicals

400 Arcola Road
Collegeville, PA 19426
USA

slange2@dow.com



Tel: 770.205.0695
Fax: 866.581.5303
Mobile: 678.793.7152

DIANNA RENZ

Account Manager, Dow Construction Chemicals
Pinnacle Award Recipient

The Dow Chemical Company

10205 Worthington Manor
Suwanee, GA 30024
USA

diannarenz@dow.com



WORLDWIDE PARTNER



Tel: 803.548.8644
Mobile: 704.560.6709

JAMES (JAY) G. WINTERS, JR.

Director of Sales
Dow Construction Chemicals NA

2764 Pleasant Road #11810
Fort Mill, SC 29708-7299
USA

jgwinters@Dow.com



WORLDWIDE PARTNER



GULF COAST CHEMICAL CORP

RAW MATERIALS AND CONTAINERS

MARK STAACK

Vice President of Sales

101 Wayne Place
Tampa, Florida 33619
www.gulfcoast-chemical.com

Office (813) 623-5471
Cell (813) 833-5774
mstaack@gulfcoast-chemical.com



GULF COAST CHEMICAL CORP

RAW MATERIALS AND CONTAINERS

KIM BASNETT

Technical Sales Representative

101 Wayne Place
Tampa, Florida 33619
www.gulfcoast-chemical.com

Office (813) 623-5471
Cell (813) 520-9630
kbassnett@gulfcoast-chemical.com

Hall Technologies

Eddie Saxon

Technical Sales Representative

6300 Bartmer Industrial Dr. St. Louis, MO 63130

Phone > 407-680-6504

Email > esaxon@halltechinc.com

www.halltechinc.com



MIKE SLAVIK

Sales Manager

Univar Solutions

2145 Skyland Ct
Norcross, GA 30071-2960

P: +1 770.246.7706

M: +1 770.329.9439

mike.slavik@univar.com

univarsolutions.com



PHMSA to Issue Proposed Rulemaking for Hazmat Registration & Fee Program

- October 3, 2022
- Government Affairs
- Contact: Rhett Cash

On Sept. 22, the U.S. Department of Transportation's (DOT) Pipeline and Hazardous Materials Safety Administration (PHMSA) issued an [advance notice of proposed rulemaking \(ANPRM\) to solicit feedback on potential adjustments to the statutorily mandated hazmat registration and fee assessment program](#).

PHMSA is seeking stakeholder comments and input on questions related to the scope of the registration and fee assessment program. The ANPRM includes several scenarios and options for public comments.

PHMSA conducts a national hazardous materials registration program under the mandate in [49 U.S.C. 5108](#) for a person who offers for transportation or transports certain hazardous materials in intrastate, interstate, or foreign commerce. The registration program implements the mandate for persons to file a registration statement with the Secretary of Transportation — as delegated to PHMSA — and collects registration and processing fees from persons required to file a registration statement to fund Emergency Preparedness (EP) grants. EP grants support hazardous materials emergency response planning and training activities by states, local governments, and Native American Tribes. EP grants also fund non-profit organizations to provide “train-the-trainer” programs for hazardous materials emergency response training and hazardous materials employee training. Additionally, EP grants support the development of the Emergency Response Guide and provides funds for grantee monitoring and technical assistance.

ACA, through its Transport Committee, will coordinate any industry comments to PHMSA by the agency's **Dec. 21, 2022 deadline**.



For contributing to Longboat
All American Container
Arkema
Azelis Americas
Brenntag
Hall Tech
Omya
Univar

UPCOMING MEETINGS

DISNEY

When: February 24 - 26, 2023

Where:

**Hilton Orlando Buena Vista Palace
1900 E. Buena Vista Drive
Lake Buena Vista, FL 32830
(855) 757-4984**

LONG BOAT

When: TBD

Where:

**Longboat Key Club
220 SANDS POINT ROAD,
LONGBOAT KEY, FL 34228
(941) 383-8821**

FPCA GENERAL MEETING MINUTES
Longboat Key Club
September 23 – 25, 2022

Eddie Saxon called the meeting to order at 8:18 AM and reviewed the Anti-Trust and Conflict of Interest policies.

1. Introductions.
2. Minutes- read by Mary Bogan and approved.
3. Treasurer's Report- read by Gabby Blanco. Ending balance 102,970.09 on 9/22/22; Synovus \$53,885.81 and approved.
4. Committee Reports
 - a. By-Laws- There were two proposed constitutional changes and two proposed by-law changes that were discussed at the meeting and approved by the general membership.
 - b. Disperser- Mary reported we had twenty-three business cards and one add. We are going to make changes to the fee next year to be \$150.00 and then FPCA is going to match whatever we collect so that we can start giving more money to the scholarships.
 - c. Scholarships- Jack McMahon said we had nine applicants only seven met the criteria. Names are in new business.
 - d. Membership- Jack said membership is at thirty-nine members for 2022 as of this meeting.
 - e. Website – Brian said the website is up to date.
 - f. Program- Raj reported; we had ten first time attendees:
The dates for Disney February 24-26, 2023 and Longboat Key TBD. We have fifty-six for the meeting, ninety-two for dinner and twenty-one for golf.

5. Old Business-
 - a. None

6. New Business

- a. The new board is as follows: Allison Lyman is President, Gabby Blanco is V. President, Mary Bogan is Secretary, Laurie Barfield is Treasurer, Eddie Saxon is Past President. Board Members are as follows: Jeffery Alexander, Curtis Deininger, Aaron Dhawan, Raj Dhawan, Jack McMahon, Lief Wahlquist
- b. The applicants for scholarship were, Kathryn Shuty, Cade Donley, William Chestnutt Jr., Sarah Winters, Jaramillo Alzate, Sean William Renz, and Kevin Luciano.

7. Speakers:

1. **Katherine Berry-ACA- Director, Sustainability & Environment**
"Sustainability in the Paint and Coatings Industry"
2. **John Kwasneski-MUNZING NORTH AMERICA-Sales Director/PCA/America's**
"Coatings Industry Indicators: Is there signal in the noise"

Business meeting adjourned at 8:55 AM.



Real People. Real Service. Every Time.

Martin Carter
Executive Vice President

CheMarCo Division
63 Pelham Davis Circle
Greenville, SC 29615
www.jns-smithchem.com

Phone: 864-234-6735
Fax: 864-234-6975
Cell: 864-414-2111
mcarter@jns-smithchem.com



CHRISTINA KATRINAK

Technical Sales Representative
Southeast Territory

P: 877.546.8324

C: 305.849.3744

christina.katrinak@lintechinternational.com

lintechinternational.com



MAJEMAC ENTERPRISES, INC.
www.majemac.com

P.O. Box 5613
Clearwater, FL 33758-5613
(727) 797-8806

Cell (727) 743-7211

Voice Toll Free (888) 797-8806

Fax: (727) 791-7291

Jack P. McMahon
E-Mail: majemac@knology.net
jackp McMahon@mindspring.com



Jeffery Alexander

Regional Sales Manager - Southeast

Phone 973-233-6168
Mobile 828-308-3997
Fax 973-338-4225
E-Mail jalexander@munzing.us



Laurie Barfield

Senior Sales Representative

Omya Inc.
9987 Carver Road, Suite 300
Cincinnati, OH 45242
U.S.A.

Mobile (470) 707-7547
Cust. Serv. (800) 451-6110
laurie.barfield@omya.com
www.omya.com



CASE
Performance Materials Division

Christine Monell
Account Manager

Ravago Chemicals North America
Southern Region
1900 Summit Tower Blvd
Suite 900 | Orlando, FL 32810

Mobile: (407) 748-6259

Office: (508) 770-0076

Email: CMonell@RavagoChem.com

Website: www.RavagoChemicals.com



Solidly grounded. Infinitely creative.

Rafael Torres
SOLUTIONS EXECUTIVE

c 941.201.7593

e rtorres@ontf.com

baltimore 800.828.1959

f 410.828.7674

www.ontf.com

VENATOR

Jeff Brooks
Senior Account Manager

10001 Woodloch Forest Drive
The Woodlands
TX 77380, USA

Direct Dial: 404-408-4929

Fax: 770-772-4076

jeff_d_brooks@venatorcorp.com

www.venatorcorp.com

I
N
D
U
S
T
R
Y

N
E
W
S

The Editor's of the Disperser are looking for your comments on events happening in the Industry.

We are also looking for company ad's to display in the next edition.

If you are interested please contact, Mary Bogan.



9592 Parksouth Court Orlando, FL 32837